Table D
2013 Utah Market Share Report
EXCESS WORKERS' COMPENSATION

| Rank  | Company Name                        | Percent<br>of Market | Direct<br>Premiums<br>Earned |
|---|-------------------------------------|----------------------|------------------------------|
| 1   | Safety Natl Cas Corp                | 39.99%               | \$2,180,886                  |
| 2   | National Union Fire Ins Co Of Pitts | 25.72%               | \$1,402,631                  |
| 3   | Ace Amer Ins Co                     | 10.19%               | \$555,945                    |
| 4   | Zurich Amer Ins Co                  | 6.64%                | \$362,145                    |
| 5   | LM Ins Corp                         | 5.24%                | \$285,493                    |
| 6   | Star Ins Co                         | 3.61%                | \$196,904                    |
| 7   | State Natl Ins Co Inc               | 2.86%                | \$156,191                    |
| 8   | New York Marine & Gen Ins Co        | 2.14%                | \$116,524                    |
| 9   | XL Specialty Ins Co                 | 1.53%                | \$83,487                     |
| 10  | Federal Ins Co                      | 0.78%                | \$42,661                     |
| 11  | Gray Ins Co                         | 0.45%                | \$24,755                     |
| 12  | Old Republic Ins Co                 | 0.39%                | \$21,005                     |
| 13  | Sentry Ins A Mut Co                 | 0.29%                | \$15,815                     |
| 14  | Great Northern Ins Co               | 0.16%                | \$8,633                      |
| 15  | Westport Ins Corp                   | 0.00%                | \$207                        |
| TOTAL FOR TOP 15 RANKED INSURERS            |                                     | 100.00%              | \$5,453,282                  |
| TOTAL FOR ALL 15 INSURERS WRITING THIS LINE |                                     | 100.00%              | \$5,453,282                  |